

# Personal Profile & Professional Resume

## Doug Goss

Real Estate Broker  
CRS, GRI, ABR, e-PRO  
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### PERSONAL INFORMATION

- Married to wife Sara since 1993
- Two Children – Jessica age 14 & Tommy age 11
- Lifelong California Resident
- Santa Clara County Resident Since 1992 & Resident Of Almaden Valley Since 1991
- Graduate of Ventura College (Major – Information Systems), California State University Northridge (Major – Finance), University of California Santa Cruz Extension (Major – Software Engineering)
- Prior Career – Software Engineer / Integration Manager – IBM Corporation
- Hobbies include Golf, Tennis, Skiing, Cooking, Travel, Construction/Remodeling, Cub Scouts Volunteer, Little League Baseball Coach

### PROFESSIONAL INFORMATION

- Licensed REALTOR® Since 1994, Licensed Real Estate Broker, State of California Since 1999
- Professional Designations – Certified Residential Specialist (CRS), Graduate, REALTOR® Institute (GRI), Accredited Buyer's Representative (ABR), e-PRO Certified (e-PRO), Certified Distressed Property Expert (CDPE)
- Member of National Association of REALTORS®, California Association of REALTORS®, Santa Clara County Association of REALTORS®, Council of Residential Specialists, Graduate REALTOR® Institute, Real Estate Buyer's Agent Council, Employees Relocation Council, REInfolink, Paragon & MetroList Multiple Listing Services
- Speaker – Santa Clara County Association Of REALTORS®, RE/MAX International, HomeGain; Real Estate Contributor To Santa Clara County Association Of REALTORS RESource Newsline, Kiplinger's Personal Finance Magazine, Realty Times, San Jose Mercury News, San Jose Business Journal
- Awards – RE/MAX Lifetime Achievement, RE/MAX Hall Of Fame, RE/MAX Diamond Club, Broker Agent Magazine Agent Of The Month (2004) & Rising Star (1995), San Jose Magazine Top 5% Agents For Santa Clara County, Quality Service Certification Platinum Award; HomeGain Diamond Club
- Top 10 Individual Real Estate Agent in Santa Clara County; #1 Individual RE/MAX Agent in Northern California & #7 RE/MAX Agent Worldwide 2009; #1 Individual RE/MAX Agent in Northern California & #4 RE/MAX Agent Worldwide 2008; Top 100 RE/MAX Agent For California & Hawaii 2002 – 2010
- Over 500 Successfully Closed Real Estate Transactions. 180 Successfully Closed Transactions In 2009 (162 Listing / 27 Sale) Valued At Over \$77 Million
- 3 Professional Full Time Licensed REALTORS® As A Part Of My Team, Full Time Licensed Personal Assistant & Transaction Coordinator